

Financial Overview November 30, 2019

Summary of Revenue & Expenses for the five months ended 11/30/19

- Actual operating deficit for the five months ended 11/30/19 is (\$152,707) vs. budgeted YTD deficit of (\$97,854)
- YTD revenue for the five months ended 11/30/19 is \$5,028,262 vs. budgeted revenue for the same period of \$4,981,046
 - YTD MFP Revenue very close to budget now receiving higher MFP based on increased student count
 - Food Service revenue very close to budget
- YTD expenses for the five months ended 11/30/19 \$5,180,969 vs. budgeted expenses for the same period of \$5,078,900
 - YTD Salary & Employee Benefits Expenses are slightly over budget.
 - Professional fees over budget and includes some beginning of year services plus significant SPED services
 - Liability & Property Insurance slightly over budget but includes large down payment
 - Student Transportation is significantly over budget and will need to be adjusted in updated forecast
 - Food Service Expenses slightly over budget
 - Supplies & Equipment are both very close to budget
 - o Books/Workbooks significantly under budget

Balance Sheet as of November 30th:

- Operating bank account \$1,235,114
- Accounts payable \$960,987
- Other ST Liabilities includes accrued expenses for invoices not yet received
- Loan payable Athlos \$136,823
- Net assets \$537,767

Athlos Academy of Jefferson Parish

Statement of Revenues and Expenditures - Unposted Transactions Included In Report

From 7/1/2019 Through 11/30/2019

| | Current Year Actual | YTD Budget - Original | YTD Budget Variance - Original | Total Budget - Original | Percent Total Budget Remaining - Original |
|--|------------------------|--------------------------|--------------------------------------|----------------------------|--|
| Revenue | | | | | |
| MFP Revenue | 4,530,720 | 4,509,579 | 21,141 | 11,636,625 | (61)% |
| Other State Revenue | | | | | |
| State Other Restricted Revenues | 0 | 0 | 0 | 14,065 | (100)% |
| Total Other State Revenue | 0 | 0 | 0 | 14,065 | (100)% |
| Federal Grant Revenue | | | | | |
| Federal - Special Education - IDEA - Part B | 41,000 | 41,691 | (691) | 166,762 | (75)% |
| Federal ESSA - Title I - Eco./Educationally Deprived | 105,000 | 105,558 | (558) | 422,232 | (75)% |
| Federal ESSA - Title IV - Safe & Drug Free Sch | 0 | 0 | 0 | 32,470 | (100)% |
| Federal ESSA - Title II - A - Improving Tch. Quality | 0 | 0 | 0 | 51,745 | (100)% |
| Federal ESSA - Other NCLB Programs | 0 | 0 | 0 | 10,000 | (100)% |
| Total Federal Grant Revenue | 146,000 | 147,249 | (1,249) | 683,209 | (79)% |
| Federal Food Program Revenue | | | | | |
| Federal - School Food Service | 283,995_ | 288,598 | (4,603) | 721,496 | (61)% |
| Total Federal Food Program Revenue | 283,995 | 288,598 | (4,603) | 721,496 | (61)% |
| Contributions | | | | | |
| Contributions and Donations | 1,427_ | 0 | 1,427 | 0 | 0 % |
| Total Contributions | 1,427 | 0 | 1,427 | 0 | 0 % |
| Other Income | | | | | |
| Interest Earnings on Investments | 7,182 | 5,000 | 2,182 | 12,000 | (40)% |
| Food Service - Income from Meals | 10,904 | 18,620 | (7,716) | 46,551 | (77)% |
| Other Local Miscellaneous Revenues | 48,034_ | 12,000 | 36,034 | 30,000 | 60 % |
| Total Other Income | 66,121 | 35,620 | 30,500 | 88,551 | (25)% |
| Total Revenue | 5,028,262 | 4,981,046 | 47,216 | 13,143,946 | (62)% |
| Expenses | | | | | |
| Salary Expense | 1,755,126 | 1,746,094 | (9,032) | 4,828,047 | 64 % |
| Payroll Taxes & Employee Benefits | 400,265 | 394,280 | (5,985) | 1,005,870 | 60 % |
| Professional Fees | 909,537 | 851,254 | (58,283) | 2,097,811 | 57 % |
| Facility Expenses | 877,005 | 928,637 | 51,631 | 2,218,528 | 60 % |
| Liability & Property Insurance | 100,187 | 73,169 | (27,017) | 175,606 | 43 % |
| Student Transportation | 471,470 | 330,000 | (141,470) | 825,000 | 43 % |
| Food Service Expenses | 252,830 | 240,504 | (12,326) | 601,261 | 58 % |
| Travel Expenses | 7,124 | 8,750 | 1,626 | 21,000 | 66 % |
| Supplies | 91,225 | 108,715 | 17,489 | 242,750 | 62 % |
| Books, Workbooks | 180,339 | 270,000 | 89,661 | 270,000 | 33 % |
| Equipment Expenses | 105,018 | 100,653 | (4,365) | 140,066 | 25 % |
| Miscellaneous | 30,843 | 26,845 | (3,998) | 65,027 | 53 % |

From 7/1/2019 Through 11/30/2019

| | Current Year Actual | YTD Budget - Original | YTD Budget Variance - Original | Total Budget - Original | Percent Total Budget Remaining - Original |
|-----------------------------|------------------------|--------------------------|--------------------------------------|----------------------------|--|
| Total Expenses | 5,180,969_ | 5,078,900 | (102,069) | 12,490,966 | <u>59 %</u> |
| Operating Surplus (Deficit) | (152,707) | (97,854) | (54,853) | 652,980 | (123)% |

From 7/1/2019 Through 11/30/2019

| | Current Year Actual | YTD Budget - Original | YTD Budget Variance - Original | Total Budget - Original | Percent Total Budget Remaining - Original |
|--|------------------------|--------------------------|--------------------------------------|----------------------------|--|
| Revenue | | | | | |
| MFP Revenue | | | | | |
| Local Unrestricted Pub Sch Fund (MFP) | 2,457,942 | 2,430,201 | 27,741 | 6,211,590 | (60)% |
| State Unrestricted Pub. Sch. Fund (MFP)-exc. Sch. Lch. | 2,072,777 | 2,079,378 | (6,601) | 5,425,035 | (62)% |
| Total MFP Revenue | 4,530,720 | 4,509,579 | 21,141 | 11,636,625 | (61)% |
| Other State Revenue | | | | | |
| State Other Restricted Revenues | 0_ | 0 | 0 | 14,065 | (100)% |
| Total Other State Revenue | 0 | 0 | 0 | 14,065 | (100)% |
| Federal Grant Revenue | | | | | |
| Federal - Special Education - IDEA - Part B | 41,000 | 41,691 | (691) | 166,762 | (75)% |
| Federal ESSA - Title I - Eco./Educationally Deprived | 105,000 | 105,558 | (558) | 422,232 | (75)% |
| Federal ESSA - Title IV - Safe & Drug Free Sch | 0 | 0 | 0 | 32,470 | (100)% |
| Federal ESSA - Title II - A - Improving Tch. Quality | 0 | 0 | 0 | 51,745 | (100)% |
| Federal ESSA - Other NCLB Programs | 0_ | 0 | 0 | 10,000 | (100)% |
| Total Federal Grant Revenue | 146,000 | 147,249 | (1,249) | 683,209 | (79)% |
| Federal Food Program Revenue | | | | | |
| | 283,995 | 288,598 | (4,603) | 721,496 | (61)% |
| Total Federal Food Program Revenue | 283,995 | 288,598 | (4,603) | 721,496 | (61)% |
| Contributions | | | | | |
| | 1,427_ | 0 | 1,427 | 0 | 0 % |
| Total Contributions | 1,427 | 0 | 1,427 | 0 | 0 % |
| Other Income | | | | | |
| Interest Earnings on Investments | 7,182 | 5,000 | 2,182 | 12,000 | (40)% |
| Food Service - Income from Meals | 10,904 | 18,620 | (7,716) | 46,551 | (77)% |
| Other Local Miscellaneous Revenues | 48,034 | 12,000 | 36,034 | 30,000 | 60 % |
| Total Other Income | 66,121 | 35,620 | 30,500 | 88,551 | (25)% |
| Total Revenue | 5,028,262 | 4,981,046 | 47,216 | 13,143,946 | (62)% |
| Expenditures | | | | | |
| Salary Expense | | | | | |
| Salaries - Supervisors/Directors | 255,751 | 159,218 | (96,533) | 402,390 | 36 % |
| Salaries - Teachers | 1,068,496 | 1,182,943 | 114,447 | 3,264,620 | 67 % |
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From 7/1/2019 Through 11/30/2019

| | Current Year Actual | YTD Budget - Original | YTD Budget Variance - Original | Total Budget - Original | Percent Total Budget Remaining - Original |
|--|------------------------|--------------------------|--------------------------------------|----------------------------|--|
| Salaries - Therapists/Counselors/Specialists | 59,525 | 52,307 | (7,218) | 135,980 | 56 % |
| Salaries - Clerical/Secretarial | 56.851 | 55,908 | (944) | 140,250 | 59 % |
| Salaries - Para-professionals (Aides) | 187,877 | 199,884 | 12,007 | 645,150 | 71 % |
| Salaries - Service Workers/Bus Drivers | 63,628 | 37,043 | (26,585) | 87,557 | 27 % |
| Salaries - Other Professionals | 44,053 | 39,753 | (4,300) | 107,100 | 59 % |
| Salaries - Substitute Teachers | 18,944 | 19,038 | 94 | 45,000 | 58 % |
| Total Salary Expense | 1,755,126 | 1,746,094 | (9,032) | 4,828,047 | 64 % |
| Payroll Taxes & Employee Benefits | .,,,,,,, | .,, .0,0,. | (7,002) | 1,020,017 | 0170 |
| Employee Benefits - Group Insurance | 243,061 | 224,980 | (18,081) | 539,951 | 55 % |
| Employee Benefits - FICA | 108,257 | 108,258 | 1 | 299,339 | 64 % |
| Employee Benefits - Medicare | 24,632 | 25,318 | 686 | 70,007 | 65 % |
| Employee Benefits - Other Retirement | 4,934 | 17,461 | 12,527 | 48,281 | 90 % |
| Employee Benefits - Unemployment Compensation | 7,610 | 6,040 | (1,570) | 14,496 | 48 % |
| Employee Benefits - Workmen's Compensation | 11,771 | 12,223 | 452 | 33,796 | 65 % |
| Total Payroll Taxes & Employee Benefits | 400,265 | 394,280 | (5,985) | 1,005,870 | 60 % |
| Professional Fees | | | | | |
| Purchased Professional and Technical Svcs - | 892,978 | 816,791 | (76,187) | 1,970,199 | 55 % |
| Purchased Profess & Technical Svcs - Educational Services | 0 | 4,000 | 4,000 | 10,000 | 100 % |
| Purchased Professional and Technical Svcs - Legal | 3,513 | 12,500 | 8,988 | 30,000 | 88 % |
| Purchased Professional and Technical Svcs - Audit/Accounting | 11,182 | 0 | (11,182) | 35,000 | 68 % |
| Purchased Profess & Technical Svcs - Technical Services | 1,865 | 16,713 | 14,848 | 40,112 | 95 % |
| Other Purchased Services - Advertising & Public Notices | 0 | 1,250 | 1,250 | 12,500 | 100 % |
| Total Professional Fees | 909,537 | 851,254 | (58,283) | 2,097,811 | 57 % |
| Facility Expenses | | | | | |
| Purchased Property Services - Water/Sewer | 14,375 | 2,500 | (11,875) | 6,000 | (140)% |
| Purchased Property Services - Disposal Services | 6,393 | 8,750 | 2,357 | 21,000 | 70 % |
| Purchased Property Services - Custodial Services | 14,120 | 47,917 | 33,797 | 115,000 | 88 % |
| Purchased Property Services - Lawn Care | 22,011 | 11,820 | (10,191) | 28,368 | 22 % |
| Purchased Property Services - Repairs & Maintenance Svcs | 55,496 | 29,000 | (26,496) | 69,600 | 20 % |
| Purchased Property Services - Renting Land & Building | 700,827 | 729,167 | 28,340 | 1,750,000 | 60 % |
| Purchased Property Services - Rental of Equipment & Vehicles | 7,098 | 10,417 | 3,319 | 25,000 | 72 % |

From 7/1/2019 Through 11/30/2019

| | Current Year Actual | YTD Budget - Original | YTD Budget Variance - Original | Total Budget - Original | Percent Total Budget Remaining - Original |
|--|------------------------|--------------------------|--------------------------------------|----------------------------|--|
| Others Developes Come Communications - Discontillations A/Deview | 2.100 | 14.017 | 12 /2/ | 25.570 | 04.04 |
| Other Purchase Ser - Communications - Phone/Internet/Postage | 2,190 | 14,817 | 12,626 | 35,560 | 94 % |
| Supplies - Energy - Natural Gas | 14,434 | 12,375 | (2,059) | 33,000 | 56 % |
| Supplies - Energy - Electricity | 40,062 | 61,875 | 21,813 | 135,000 | 70 % 60 % |
| Total Facility Expenses | 877,005 | 928,637 | 51,631 | 2,218,528 | 60 % |
| Liability & Property Insurance | 70 (70 | 22.011 | (55.0(7) | E 4 7 47 | (44)0/ |
| Other Purchased Services - Liability Insurance | 78,678 | 22,811 | (55,867) | 54,747 | (44)% |
| Other Purchased Services - Property Insurance | 21,508 | 50,358 | 28,850 | 120,859 | 82 % |
| Total Liability & Property Insurance | 100,187 | 73,169 | (27,017) | 175,606 | 43 % |
| Student Transportation | 257.505 | 0 | (257 505) | 0 | 0.0/ |
| Other Purchased Services - Transportation | 357,585 | 0 | (357,585) | 0 | 0 % |
| Other Pur Ser - Student Transport Purchase from Oth Source | 113,885 | 330,000 | 216,115 | 825,000 | 86 % |
| Total Student Transportation | 471,470 | 330,000 | (141,470) | 825,000 | 43 % |
| Food Service Expenses | 050.000 | 0.40.50.4 | (40.00() | | 50.04 |
| Other Purchased Services - Food Service Mgmt. | 252,830 | 240,504 | (12,326) | 601,261 | 58 % |
| Total Food Service Expenses | 252,830 | 240,504 | (12,326) | 601,261 | 58 % |
| Travel Expenses | | | | | |
| Other Purchased Services - Travel Expense Reimb. | 7,124 | 8,750 | 1,626_ | 21,000 | 66 % |
| Total Travel Expenses | 7,124 | 8,750 | 1,626 | 21,000 | 66 % |
| Supplies | | | | | |
| Supplies - Other | 1,070 | 0 | (1,070) | 0 | 0 % |
| Supplies - Materials & Supplies | 75,651 | 108,715 | 33,064 | 242,750 | 69 % |
| Supplies - Technology Related | 14,505 | 0 | (14,505) | 0 | 0 % |
| Total Supplies | 91,225 | 108,715 | 17,489 | 242,750 | 62 % |
| Books, Workbooks | | | | | |
| Supplies - Textbooks/Workbooks | 180,339 | 270,000 | 89,661 | 270,000 | 33 % |
| Total Books, Workbooks | 180,339 | 270,000 | 89,661 | 270,000 | 33 % |
| Equipment Expenses | | | | | |
| Property - Other Property | 6,363 | 0 | (6,363) | 0 | 0 % |
| Property - Technology Hardware | 90,481 | 71,250 | (19,231) | 80,000 | (13)% |
| Property - Technology Software | 8,173 | 7,500 | (673) | 7,500 | (9)% |
| Other | 0 | 21,903 | 21,903 | 52,566 | 100 % |

From 7/1/2019 Through 11/30/2019

(In Whole Numbers)

| | Current Year Actual | YTD Budget - Original | YTD Budget Variance - Original | Total Budget - Original | Percent Total Budget Remaining - Original |
|---------------------------------|------------------------|--------------------------|--------------------------------------|----------------------------|--|
| Total Equipment Expenses | 105,018_ | 100,653_ | (4,365) | 140,066 | 25 % |
| Miscellaneous | | | | | |
| Miscellaneous Exp Other | 18,697 | 6,000 | (12,697) | 15,000 | (25)% |
| Miscellaneous Exp Dues and Fees | 12,147 | 20,845 | 8,698 | 50,027 | 76 % |
| Total Miscellaneous | 30,843 | 26,845 | (3,998) | 65,027 | 53 % |
| Total Expenditures | 5,180,969_ | 5,078,900 | (102,069) | 12,490,966_ | <u>59 %</u> |
| YTD Surplus (Deficit) | (152,707) | (97,854) | (54,853) | 652,980 | (123)% |

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Athlos Academy of Jefferson Parish Balance Sheet - Unposted Transactions Included In Report

As of 11/30/2019 (In Whole Numbers)

| | Current Period |
|------------------------------------|----------------|
| Assets | |
| Current Assets | |
| Operating Cash - Gulf Coast 4412 | 1,235,114 |
| Hancock Whitney 110090600 | 1,944 |
| Accounts Receivable - Accruals | 286,774 |
| Accounts Receivable - Governmental | 128,284 |
| Prepaid Expense | 224,024 |
| Deposits | 17,011 |
| Total Current Assets | 1,893,152 |
| Total Assets | 1,893,152 |
| Liabilities Short-term Liabilities | |
| Accounts Payable | 960,987 |
| Accrued Payroll Taxes | 2,319 |
| Accrued Employer Retirement | 20,355 |
| Other ST Liabilities | 234,900 |
| Total Short-term Liabilities | 1,218,561 |
| Long-term Liabilities | |
| Loan Payable LT - Athlos Academies | 136,823 |
| Total Long-term Liabilities | 136,823 |
| Total Liabilities | 1,355,385 |
| Net Assets | |
| Beginning Net Assets | 690,474 |
| Current YTD Surplus (Deficit) | (152,707) |
| Total Net Assets | 537,767 |
| Total Liabilities and Net Assets | 1,893,152 |

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